



Stop searching for the next job and find your CAREER! Average annual salary of \$70,000 with the opportunity to earn as high as \$150,000 per year.

At Kama'aina Termite & Pest Control we take pride in every service that we offer, and our team members are committed to providing the highest level of customer service. To ensure we're always providing the best, we create a working environment where our team members can succeed. We offer competitive salaries, complete benefits, and opportunities for professional growth. Learn how to conduct inspections to identify infestations or conditions conducive to infestations by wood destroying organisms and/or insects, birds, or other pests for the purpose of making proposals and presentations to obtain sales contracts. The Sales Representative acts as a liaison between the client and the office, ensuring proper follow through and an excellent customer experience.

Compensation: Training Salary + Commission

Employment type: Part-Time and Full-Time Available

Responsibilities :

- Recording accurate measurements and writing correct descriptions of property and/or other areas inspected
- Preparing appropriate specs and treating instructions in accordance with existing Hawaii laws, regulations, and company policies
- Calculating job costs, preparing proposals, and executing contracts
- Maintaining equipment, vehicle, and personal safety equipment in clean, working order
- Learning sales techniques and product knowledge in order to sell termite control protection and renewals and/or monthly pest control protection to owners or agents
- Gaining experience in dealing courteously with customers, leaving customers' premises and furnishings clean and as found
- Passes all state licensing and/or company requirements
- Contacts customers after service is performed to ensure satisfaction and develop additional prospects
- Develop and manage termite and/or pest control sales leads using lead management software

Education and Experience Requirements:

- High school education or general education degree (GED) required
- Six to twelve months related experience and/or training in sales is strongly preferred
- Valid Hawaii driver's license
- Ability to add, subtract, multiply, and divide in all units of measure, using whole numbers, common fractions, and decimals
- Ability to calculate rate, ratio, and percent, and to draw and interpret bar graphs

We Provide:

- Medical, Dental, and Vision Insurance
- Paid Vacation
- Paid Holidays
- Ongoing professional development and training

Kama'aina Termite and Pest Control is an Equal Opportunity Employer
Candidates may apply by emailing resume to info@kamaaina.com
No phone calls or walk-ins, please.